



## Woodward & Lothrop

New York—WASHINGTON—Paris

### Attention—Christmas Shoppers.

Our announcement to the effect that we will remain open only three evenings this Holiday Season is, we think, a step in the right direction. The earnest appeal from the press and other sources during the past few years for early Xmas shopping has had a noticeable effect upon the buying public; and from the great amount that has been done this year we feel confident that we are not infringing upon the rights of our patrons in this movement to lessen the working hours of the clerks—the hard workers—behind the counters. These two or three hours in the evening mean much to them; it means a full evening's rest, enabling them thoroughly to recuperate from the arduous labor of the day and to appear fresh and bright the next morning—and ready to serve you intelligently and satisfactorily. This is our Christmas gift to them—make it yours also by shopping in the daytime—and as early as possible—preferably in the morning—when the clerks are in their happiest mood and the stocks most attractive in display. Your hearty co-operation in this movement will be deeply appreciated by them—and also by us.

## We Announce for This Week An Important Sale of Fur Coats, Muffs, Neckpieces, At 25% Below Regular Prices.

WE shall place on sale this Monday morning the house samples of two of the largest New York Furriers, which we were fortunate in securing now—in time for the holiday shopping—instead of in January, as customary.

This is a collection of strictly high-grade Furs; natural skins—not imitations—and every piece is of this season's production, fashioned in the latest and most attractive modes—styles that are now in vogue in Paris, London, Berlin, and other fashion centers.

Included in this display are Coats of Ponyskin, Near-seal, Hudson Seal, &c., and Scarfs and Muffs of Lynx, Fox, Skunk Opossum, Natural Skunk, Fisher Coon, Mink, &c., and numbering 350 pieces in all.

Scarfs and Muffs will be sold in sets or separately, and as many of these pieces match perfectly, there will be no difficulty in procuring sets.

This sale affords an unusual opportunity for securing the "Regal in Gifts" at a fourth less than regular prices.

We mention a few of the many values obtainable.

### Long Fur Coats.

Nearseal	\$125.00 each	Value, \$175.00
Hudson Seal	\$150.00 each	Value, \$225.00
Hudson Seal	\$160.00 each	Value, \$210.00
Ponyskin	\$85.00 each	Value, \$110.00
Ponyskin	\$85.00 each	Value, \$115.00
Ponyskin	\$95.00 each	Value, \$125.00
Ponyskin	\$97.50 each	Value, \$135.00
Ponyskin	\$110.00 each	Value, \$150.00
Ponyskin	\$150.00 each	Value, \$210.00

### Fur Scarfs.

Skunk Opossum	\$20.00 each	Value, \$27.00
Skunk Opossum	\$25.00 each	Value, \$33.00
Fox	\$33.50 each	Value, \$45.00
Fox	\$37.50 each	Value, \$50.00
Black Fox	\$37.50 each	Value, \$50.00
Fisher Coon	\$40.00 each	Value, \$55.00
Fox	\$40.00 each	Value, \$55.00
Fox	\$45.00 each	Value, \$60.00
Mink	\$55.00 each	Value, \$75.00
Skunk	\$55.00 each	Value, \$75.00
Mink	\$57.50 each	Value, \$75.00
Mink	\$60.00 each	Value, \$80.00
Mink	\$60.00 each	Value, \$80.00
Fisher Coon	\$62.50 each	Value, \$85.00
Fox	\$62.50 each	Value, \$85.00
Skunk	\$67.50 each	Value, \$90.00
Lynx	\$90.00 each	Value, \$120.00
Mink	\$97.50 each	Value, \$135.00
Black Lynx	\$110.00 each	Value, \$150.00

### Fur Muffs.

Opossum	\$15.00 each	Value, \$20.00
Skunk Opossum	\$22.50 each	Value, \$30.00
Skunk Opossum	\$25.00 each	Value, \$33.00
Fox	\$25.00 each	Value, \$36.00
Fisher Coon	\$30.00 each	Value, \$40.00
Lynx	\$32.50 each	Value, \$45.00
Lynx	\$32.50 each	Value, \$45.00
Fox	\$37.50 each	Value, \$50.00
Lynx	\$40.00 each	Value, \$55.00
Fox	\$47.50 each	Value, \$65.00
Black Fox	\$47.50 each	Value, \$65.00
Mink	\$50.00 each	Value, \$67.50
Skunk	\$52.50 each	Value, \$70.00
Fox	\$52.50 each	Value, \$70.00
Lynx	\$52.50 each	Value, \$70.00
Skunk	\$55.00 each	Value, \$75.00
Mink	\$67.50 each	Value, \$90.00
Mink	\$82.50 each	Value, \$110.00
Mink	\$85.00 each	Value, \$115.00
Lynx	\$110.00 each	Value, \$150.00

Third Floor—G St.

## IN THE SOCIAL WORLD

### Shermans to Entertain the Tafts This Evening.

#### DINING OUT SEASON BEGINS

Members of Cabinet Set Dates for Entertaining President and Mrs. Taft—Miss Taft to Be Guest of Mrs. Gaff at Dinner Dance This Evening—Other Social Gossip.

The President and Mrs. Taft will begin their season of "dining out" to-night, when the Vice President and Mrs. Sherman will entertain at dinner in their honor, an annual function. Miss Taft will be the guest of Mrs. Thomas T. Gaff, who is entertaining in her honor at a dinner dance. Miss Taft made her first appearance at a dinner in Washington this season, Saturday evening, when she attended the regular hop at the navy yard.

The other dates for the Presidential dinners with the members of the Cabinet are as follows: The Secretary of State and Mrs. Knox, January 5; the Attorney General and Mrs. Wickersham, January 12; the Secretary of the Treasury and Mrs. MacVeagh, January 19; the Postmaster General, Mr. Hitchcock, January 26; the Secretary of the Navy and Mrs. Meyer, February 2; the Secretary of the Interior and Mrs. Ballinger, February 9; the Secretary of Agriculture and Mrs. Wilson, February 16; and the Secretary of Commerce and Labor and Mrs. Nagel, February 23, which completes the series, unless the Secretary of War and Mrs. Dickinson set aside their mourning for their son, Overton, to give their annual dinner to the President.

Earl Percy, aid-de-camp of the governor general of Canada, has arrived in Washington on a visit to his brother, Lord Eustace Sutherland Campbell Percy, of the British Embassy staff.

The naval attaché of the Austro-Hungarian Embassy, Baron Preuschenk, left Washington for New York yesterday morning, for a short visit. Baron and Baroness Preuschenk will go to Wilmington, Del., to spend Christmas with Senator Du Pont at his beautiful suburban estate near there.

Mrs. Bourke Cockran and her sister, Miss Ide, who have been the guests of Representative and Mrs. Nicholas Longworth, will leave Washington for New York to-day.

Sir Robert and Lady Hadfield, who are now settled in their newly-leased residence in Sheridan circle, have as their guests for the winter the mother and sister of Lady Hadfield, Mrs. and Miss Lillie Wickersham. Mrs. Wickersham met with a painful accident last week, when she had a fall and injured her hip.

The Mexican Ambassador, Señor de la Barra, will entertain at dinner Christmas eve, when his guests of honor will be the Attorney General and Mrs. Wickersham.

Mrs. Durant Church, of New York, who is here visiting her parents, Justice and Mrs. Wright, will remain until after Christmas.

Senator and Mrs. Chauncey M. Depew will leave for New York next Thursday, to remain until after Christmas. Mrs. Depew will be back in Washington, however, in time to hold her usual reception on New Year's Day. They will also hold a reception on January 9.

Representative and Mrs. Charles A. Lindberg, of Minnesota, announce the engagement of their daughter, Lillian Campbell, to Loren Britton Roberts, of Minneapolis. The marriage will take place during the holidays.

Miss Daisy Ethel Trowbridge, a niece of Senator Nathan Bay Scott, of West Virginia, has returned from Wellesley College, where she is a junior, to spend the holidays at her home, 1821 H street.

Miss Gertrude Gordon has out cards for a tea, December 20.

Mr. and Mrs. Howard S. Reeside have as their house guest, Miss Kathleen Caughy. Miss Caughy is the daughter of the American consul at Milan, Italy, and has been in this country for some time, visiting relatives in Richmond, Va.

Mrs. F. E. Beatty, wife of Capt. Beatty, U. S. N., commandant at the navy yard, will be at home this afternoon. She will have with her Mrs. Daniel Kelleher, of Seattle, Wash., who will arrive in Washington this morning, en route to Virginia, and who will be Mrs. Beatty's guest for a few days.

Rev. and Mrs. William Tayloe Snyder will introduce their daughter, Miss Edna Snyder, to Washington society next Friday afternoon at a tea at the home of Mrs. Roe, widow of the distinguished Admiral Francis A. Roe, and a great-aunt.

of the debutante. Miss Snyder will wear a gown of white with a red velvet girdle. Mrs. Charles Chaille-Long, sister of the hostess, and Miss Katherine Berry will preside in the dining-room. They will be assisted by Miss Faith Snyder, Miss Ellen Fillebrown, Miss Nancy Jones, Miss Emily Ross, Miss Helena Smith, Miss Dorothy Brooks, and Miss Phyllis Snyder, eldest sister of the debutante, who has just returned from a long visit North.

Mr. and Mrs. Elmer H. Roberts entertained at a brilliant reception Saturday evening at their home in Park road from 8 to 10:30 o'clock, in celebration of their silver wedding anniversary. The house was beautifully decorated in red and green, with roses, trailing vines, palms, and ferns. Mr. and Mrs. Roberts received in the drawing-room, Mrs. Roberts being handsomely gowned in silver gray satin, with pearl ornaments. Mrs. Helen Gordon, their daughter, assisted them. She wore apricot satin. Mrs. Snodgrass, of Oxford, Pa., who was bridesmaid at the wedding of Mr. and Mrs. Roberts, also assisted, together with the young son of Mr. and Mrs. Roberts, Master Ernest D. Roberts. A string orchestra played throughout the evening. Mrs. A. W. McChesney and Mrs. W. C. Small presided over the daintily arranged refreshment table. The other members of the receiving party were Mr. and Mrs. John W. Holliday, Miss Holliday, Miss Small, Miss McElwee, Miss Hamill, and Miss Susie McChesney. Mr. and Mrs. Roberts received many beautiful presents. Some of those present were Vice President Sherman, the Second Assistant Postmaster General and Mrs. Stewart, and many Senators and Representatives and their wives.

Mrs. Walter McLean, wife of Capt. McLean, U. S. N., entertained a small company informally at tea yesterday at the Chevy Chase Club. Mrs. McLean was also hostess at dinner Saturday evening, after which she took her guests to the hop at the navy yard.

Mr. and Mrs. Albert Dean Currier, of Chicago, were the guests in whose honor at dinner last evening, Mrs. Currier is Mr. and Mrs. Harvey Jester entertained one of the fall brides, having been Miss Thomas, of Ellicott City, before her marriage.

Miss Marie Louise Howser entertained at tea yesterday afternoon at her Nineteenth street residence. She was assisted by Miss Pauline Hedian, daughter of Mrs. Hedian, of Baltimore, who has recently taken the house 204 R street for the winter. Miss Howser was prettily gowned in red charmeuse satin and Miss Hedian in white crepe meteor, trimmed with Spanish lace. The house was tastefully decorated with Christmas greens, poinsettia, holly, and mistletoe.

Mr. and Mrs. William Salisbury Knox are rejoicing over the announcement received in a telegram from Nashville, Tenn., of the birth of a daughter to their son-in-law and daughter, Mr. and Mrs. Harry Smith Berry, the latter formerly Miss Georgia Knox, of this city.

Lieut. Commander Powers Symington, U. S. N., was host yesterday afternoon at luncheon at the Chevy Chase Club, covers being laid for twelve.

Mrs. Churchill Casade will go to New York to-day for a stay of several days.

Mr. and Mrs. Ernest Walker were hosts at an informal luncheon yesterday afternoon at the Chevy Chase Club in honor of the latter's brother and sister-in-law, Lieut. D. Pratt Mannix, U. S. N., and Mrs. Mannix, of Philadelphia, who have recently returned to Philadelphia from their honeymoon trip abroad. Lieut. Mannix is now stationed at League Island, Philadelphia. They came over to Washington for the week-end and attended the first hop of the season at the navy yard Saturday night. The other guests at the luncheon yesterday were Mrs. D. Pratt Mannix, sr., Mr. and Mrs. Gilbert Grossvenor, Col. and Mrs. Haskell, and Mr. Kronstrand.

The Misses Hamilton, of Petersburg, Va., who are the house guests of Mr. and Mrs. William Wheatley, were the guests of honor at a luncheon yesterday afternoon at the Chevy Chase Club, when Mr. and Mrs. Wheatley entertained a small company of friends.

Mrs. Reuben Clark, of Stoneleigh Court, was hostess at luncheon yesterday at the Chevy Chase Club in honor of Miss Marie Stevens, of the State of Washington.

Miss Pauline Hedian, of Baltimore, will make her debut next season. Mrs. Hedian, her mother, who has taken a house here for the winter, is now entertaining her mother, Mrs. Ennis.

Miss Maria Radford is entertaining Miss Cornelia Ellis, of Montgomery County, Va.

Representative Swagar Sherley and Mrs. Sherley will leave the latter part of the week for Staten Island to spend the Christmas holidays with Mrs. Sherley's mother, Mrs. Critten.

Justice and Mrs. Lurton have as their house guests over Christmas their daughter and son-in-law, Mr. and Mrs. Horace Vandewater, of Nashville, Tenn., and their little son.

Representative and Mrs. Rufus Hardy, of Texas, are again settled in their Blinn street residence for the season. Their daughter, Miss Helen Hardy, returned to Washington with them. Miss

Store Open at Night.

## Exclusive Christmas Gifts

Many people desire to give Christmas presents of which there will be no duplicates.

We show many gifts exclusive in design, and that will not be duplicated.

A gift from Galt's is at once recognized as a gift of the finest quality.

## Galt & Bro.,

Established Over a Century.

Jewellers, Silversmiths, Stationers.

1107 Pennsylvania Avenue.

Store Open Evenings.

## A Dinner Set Gift Would Please the Housekeeper

### THE GIVER CAN SAVE MONEY ON EITHER OF THESE SIX PATTERNS TO BE CLOSED OUT.

In order to give us a needed space on our first floor after the holidays, we have decided to close out six patterns of complete Dinner Sets. We give you the money-saving opportunity now on either of these dinner sets, with the suggestion as a suitable Christmas gift to any housekeeper.

American Dinner Set, 112 pieces; pink, primrose, and green border pattern. Reduced from \$19.50 to.....	\$10.00
American Dinner Set, 100 pieces; 1 dish cover defective; neat floral and green border pattern. Reduced from \$14.00 to.....	\$7.50
American Dinner Set, 102 pieces; artistic Persian effect decoration. Reduced from \$22.00 to.....	\$12.00
English Dinner Set, 110 pieces; green and brown fancy scroll pattern; new effect in china decorating. Reduced from \$20.00 to.....	\$12.00
English Dinner Set, 110 pieces; blue line border and conventional pattern. Reduced from \$18.00 to.....	\$10.00
English Dinner Set, 98 pieces; green and yellow flower pattern. Reduced from \$23.00 to.....	\$11.50

## Dulin & Martin Co.,

Pottery, Porcelain, China, Glass, Silver, &c.

1215 F St. and 1214-18 G St.

OPEN EVENINGS.

## USED UPRIGHT PIANOS

MUST BE SOLD  
IMMEDIATELY.

Stieff	\$350
Chickering	150
Knabe	185
Shaw	300
Hardman	175
Royal	195
Baummeister	195
Kohler & Campbell	225
Fischer	200
Kimball	200
Player Piano	450
Bradbury	150

Easy Terms if Desired.

**Chas. M. Stieff**  
1008 and 1010 F st. nw.  
Est. 1842. J. C. Conliff, Mgr.

## COME IN

—and see what a vast array of HOLIDAY GOODS we display. Inspection will disabuse your mind of the impression that this is a souvenir store.

**OGRAM'S  
GIFT STORE**  
Next to Ogram's Drug Store.  
Cor. 13th & Pa. Ave.

If you are spending a few weeks or months in Washington,

**HOTEL RICHMOND**

Will quote you special rates and make you stay a pleasant memory. American and European plans. Club breakfast, 25c to 30c. Table d'Hôte Luncheon, 50c. Dinner, \$1.00. Restaurant a la Carte.  
Phone 256. CLIFFORD M. LEWIS, Prop.

move thence along the northern border and reach the St. Lawrence Valley Thursday. The precipitation attending this disturbance will not be general. In the Southern and Western States the week will be one of generally fair weather."



Such a simple and satisfactory matter to let our goods offer the suggestions.

So much here that is new in jewelry, even to us, that we can only ask you to come and see the displays.

Both pride and pleasure to show such goods.

**Berry & Whitmore  
COMPANY**  
1101 F St. N.W.

### COLD WEATHER CONTINUES.

Snow Over Great Lakes Will Move Toward the East.

A continuation of cold weather in the Eastern States is predicted during the first part of this week, with rising temperature toward the end of the week. The Weather Bureau yesterday gave out the following bulletin:

"The general barometric pressure distribution over the Northern hemisphere is such as to indicate that the coming week will be one of moderate temperature for the season in practically all parts of the country. A disturbance that covered the Great Lakes Sunday will move eastward and cause snow in that region and snow or rain in the Middle Atlantic and New England States Monday.

"Another disturbance will appear in the Northwest Monday night or Tuesday, and

If You Contemplate Sending Flowers

To out-of-town friends Xmas, intrust the order to J. H. Small & Sons, 14th & G Sts., Waldorf-Astoria & 115 Broadway, N. Y.